**LEAD New York Class 18 Schedule**

Year 1 dates in bold are firm; year two dates still tentative
(as of 12/19/18)

<table>
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<th>Year 1, 2019-2020 (25 days)</th>
<th>Year 2, 2020-2021 (26 days)</th>
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| **Aug.**  | Orientation (1 day)  
*Aug 13, WNY (Batavia area)*  
*Aug 14, CNY (Syracuse)*  
*Aug 15, ENY (Albany)*  
Procedures, expectations, assignments, facilitation, etc. | Auburn  
Aug. (1 day)  
Revisit ILP & discuss progress, review yr. 1, year 2 orientation, conflict management Part II |
| **Sept.** | Oswegatchie Sept. 26-28 (3 days)  
Retreat, introductions, teambuilding, MBTI #1, leadership theory intro, Listening | Wash. DC  
Sept. (4 days)  
Federal government, ag. policy, trade, special interest groups, leadership from a historical/military perspective, embassy visit |
| **Nov.**  | Rochester Nov. 7-9 (3 days)  
Consumers, marketing, food away from home, business etiquette, fundraising basics, speech training, 360 feedback | Ottawa  
Oct. (4 days)  
Joint w/ AALP (networking), trade, Canadian government, lobbying & agriculture policy |
| **Dec.**  | Batavia Dec. 5-7 (3 days)  
Production ag. issues, technology, persuasive speeches, debate training | (No Session) |
| **Jan.**  | Syracuse Jan. 9-11 (3 days)  
Ag. Society – TBD, practice debates, cooperatives, media training, equine industry | Syracuse Jan. (3 days)  
Ag. Society – TBD, study trip preview, labor & immigration, Leading Change |
| **Feb.**  | Albany Feb. 3-5 (3 days)  
State government, shadowing activity, lobbying, writing skills, conflict management | Study Trip Feb. (9-10 days)  
Global market, culture, trade, competition, opportunities, leadership in a different context |
| **Mar.**  | NYC/LI Mar. 1-5 (5 days)  
Food distribution, finance, urban consumers, LI agriculture, farmland preservation | TBD Mar. (3 days)  
Debrief study trip, leadership reports, commencement preparation, leadership philosophy |
| **Apr.**  | Watkins Glen Apr. 1-4 (4 days)  
Local government, Libertyville, meeting management and board service, graduation *(spouses invited)* | Ithaca Apr. (2 days)  
Program & trip evaluation w/ BoD, commencement *(spouses/family)* |