Seminar Goals:
1. Study trends and changes in production agriculture, processing, distribution
2. Consider the impact of changes in technology (i.e. equipment, etc.)
3. Learn basic debate skills
4. Meet industry leaders and begin identifying leadership traits and styles
5. Practice public speaking (persuasive speeches)
**Agenda: (semi-final as of 11/17/17)**

**Thursday, December 7, 2017: (Dress is warm business casual)**

**Facilitator: Chris Flansburg**

AM  Travel to Batavia, lunch on your own en route
12:00 Arrive at hotel, leave bags in car, check in during evening
12:15 Depart by bus for tours (headsets)
1:00 Intergrow Greenhouses – Dirk Biemans
2:30 Travel to Byron (stop at BCA Ag Technologies as time permits)
   BCA Technology, 14530 East Lee Rd. Albion, NY 14103
3:30 Oxo International – Gary Stitch, Wade Heineman
5:00 Return to hotel, check in
5:30 Pizza dinner at hotel
6:30 Peer Coaching Group setup – Larry
8:00 Hospitality at hotel (January facilitator meeting)

**Friday, December 8, 2017: (Dress is warm business casual)**

**Facilitator: Luke Gianforte**

7:00 Breakfast at hotel
7:45 Carpool to Lamb Farms, Farm 2 Genetics barn, 3962 Batavia-Elba Townline Rd., Oakfield, NY
8:00 Lamb Farms tour – Jonathan Lamb (bring booties)
9:30 Return to FCE offices (break available)
10:00 Class member speeches and critique – Eliza VanCort
12:00 Lunch @ FCE

**Facilitator: Patricia Lockwood**

12:45 Continue class member speeches – Eliza VanCort
3:30 Carpool to CY Farms, 6465 Transit Rd. Elba, NY
4:00 CY Farms tour – Emma Long, Mike Riner, Craig Yunker
5:30 Depart for restaurant – Terry Hills, 5122 Clinton Street Rd., Batavia
6:00 Dinner (guests in attendance)
   Investing in Ag Technology – a lender’s perspective – Paul Webster, FCE
7:45 Return to hotel
8:00 Hospitality at hotel (February facilitator meeting)

**Saturday, December 9, 2017: (Dress is business casual)**

**Facilitator: Karin Reeves**

7:00 Breakfast at hotel (check out, March facilitator meeting)
8:00 Debriefing and book discussion – facilitator team
9:30 Break
9:45 Debate Training – Sam Nelson & Armands Revelins
   Continue debate training; select teams and topics
12:00 Lunch and housekeeping
1:30 Optional tour at Brightly Farms, 1765 Redman Road, Hamlin, NY 14464