

### LEAD New York Class 17 Schedule

Year 1 dates in bold are firm; year two dates still tentative  
(as of 12/12/16)

***	Year 1, 2017-2018 (25 days)	Year 2, 2018-2019 (30 days)
<b>July/ Aug.</b>	Orientation (1 day) <b>July 11, WNY (Batavia area)</b> <b>July 12, CNY (Syracuse)</b> <b>July 13, ENY (Albany)</b> Procedures, expectations, assignments, facilitation, etc.	Auburn Aug. (1 day) Revisit ILP & discuss progress, review yr. 1, year 2 orientation, conflict management Part II
<b>Sept. /Oct.</b>	<b>Oswegatchie Sept. 28-30</b> (3 days) Retreat, introductions, teambuilding, MBTI #1, leadership theory intro, Listening	<b>Wash. DC</b> Sept. (4 days) Federal government, ag. policy, trade, special interest groups, leadership from a historical/military perspective, embassy visit
<b>Nov.</b>	<b>Rochester Nov. 2-4</b> (3 days) Consumers, marketing, food away from home, business etiquette, fundraising basics, speech training, 360 feedback	Ottawa Oct. (4 days) Joint w/ AALP (networking), trade, Canadian government, lobbying & agriculture policy
<b>Dec.</b>	<b>Batavia Dec. 7-9</b> (3 days) Production ag. issues, technology, persuasive speeches, debate training	(No Session)
<b>Jan.</b>	<b>Syracuse</b> Jan. 4-6 (3 days) Ag. Society – TBD, practice debates, cooperatives, media training, equine industry	<b>Syracuse</b> Jan. (3 days) Ag. Society – TBD, study trip preview, labor & immigration, Leading Change
<b>Feb.</b>	<b>Albany Feb. 5-7</b> (3 days) State government, shadowing activity, lobbying, writing skills, conflict management	<b>Study Trip</b> Feb. (12 days) Global market, culture, trade, competition, opportunities, leadership in a different context
<b>Mar.</b>	<b>NYC/LI Mar. 4-8</b> (5 days) Food distribution, finance, urban consumers, LI agriculture, farmland preservation	TBD Mar. (3 days) Debrief study trip, leadership reports, commencement preparation, leadership philosophy
<b>Apr.</b>	<b>Owego Apr. 4-7</b> (4 days) Local government, Libertyville, meeting management and board service, graduation ( <i>spouses invited</i> )	<b>Ithaca</b> Apr. (2 days) Program & trip evaluation w/ BoD, commencement ( <i>spouses/family</i> )